



800 E. VIRGINIA AVENUE • WEST CHESTER, PA 19380 USA
Main Office: +1 610.696.2500 • Fax: +1 610.696.6950

schramm.com

Breaking Ground, Building Trust.™

CONTACT:

Fred P. Slack
Vice President, Business Development
Schramm, Inc.
610-344-3103
fpslack@schramm.com

For Immediate Release

SCHRAMM WINS GOVERNOR'S IMPACT AWARD FOR EXPORTING

West Chester, PA, May 23, 2013 – On May 23rd Schramm was honored to receive the 2013 Governor's Impact Award for Exporting for Southeastern Pennsylvania, an area including the Philadelphia metro area. Governor Tom Corbett was on hand with Department of Community and Economic Development Secretary C. Alan Walker to present the award. Fred Slack, Vice President of Business Development accepted on behalf of the Schramm Team.

Sponsored in part by TEAM Pennsylvania, nominations were submitted by the Partnerships for Regional Economic Performance (PREP) network. Nearly 100 candidates were considered in the Southeastern Region. Finalists in the export category included Analytical Graphics, Boeing, Elite Sportswear and Valtech. These firms represented the top tenth of one percent of company performance in their respective industries.

The export award was based on well-defined three year performance metrics, including new international market penetration, revenue growth, job creation and utilization of PREP network export support services.

From 2010 through 2012, Schramm tripled export revenues, opened new markets in three continents and maintained an average of 70 percent export sales to total revenues annually. Schramm was also highly engaged with the World Trade Center of Greater Philadelphia, Delaware Valley Industrial Resource Council (DVIRC) and U.S. Commercial Service Export Assistance Center in Philadelphia throughout this period.

About Schramm, Inc.

Schramm, Inc. is a world class API-Q1, ISO-9001:2008 certified manufacturer of mobile, land based hydraulic drill rigs with global reach. With top head drives and hook loads to 500,000 pounds (226,796 kg), our rigs are used extensively in the energy, mineral exploration, geothermal and water well sectors in more than 80 countries. For more than a century, Schramm has leveraged Made in USA quality with the latest technology to provide exceptional reliability and performance in tropical to arctic environments. Today, with rigs operating in Australia to Zambia, more than 70 percent of company revenues are derived from export sales and field service support.